

Kotak Term Plan

A Life Insurance Plan



Financial protection for your loved ones. Assured.



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KOTAK TERM PLAN

You want to see your family secure and happy at all times. However, life is unpredictable. To protect your loved ones from the uncertainties of life should anything unfortunate happen to you and ensure that they are able to cope with the financial obligations, Kotak Life Insurance has designed the Kotak Term Plan.

Kotak Term Plan is a pure risk cover plan that is truly an economical means of providing you with a high level of financial protection. In the event of death of the life insured during the term, the beneficiary would receive the Sum Assured¹ as a lump sum. It is a non-participating plan with no maturity benefits payable.

Why should you buy this plan?

This plan is ideal for you if you want to

- Cover your life and thereby financially protect your family in case of adversity.
- Make provisions for the repayment of your financial liabilities or debt in the eventuality of you not being around.

Key Features

Low Cost Insurance

Kotak Term Plan offers the benefit of high life cover at economical prices with further reduced premiums for women.

Now you can get life cover of ₹ 15 lakhs for a premium of ₹ 199* per month only!

*The premium stated for a 30 year old healthy male for a term of 10 years, exclusive of Service Tax.

Plan Conversion Option

You may convert your Kotak Term Plan to any other plan offered by Kotak Life Insurance (except for another term plan) provided there are at least 5 years remaining before the cover ceases.

Premium Payment Options

You have the premium payment options of single and regular pay.

If you opt for regular premium payment option, you can pay your premiums annually, half yearly, quarterly or monthly.

Value Adds of Kotak Term Plan

You may avail of the following rider benefits for a nominal additional premium if you have selected the regular premium payment option:

- Kotak Accidental* Death Benefit (ADB): Lump sum benefit paid on accidental death.
- Kotak Permanent Disability Benefit (PDB): Installments paid on admission of a claim on becoming disabled.
- Kotak Critical Illness Benefit (CIB): Portion of basic Sum Assured paid in advance on diagnosis of the covered Critical illness subject to terms and conditions.

* An accident is a sudden, unforeseen and involuntary event caused by external, visible and violent means. For more details on rider options and rider exclusions, kindly refer to the Kotak Rider brochure.

Tax Benefit

You may avail of tax benefits under Section 80C and Section 10(10D) of Income Tax Act, 1961 subject to conditions as specified in those sections. Tax benefits are subject to change as per tax laws. You are advised to consult your Tax Advisor for details.

Eligibility

Entry Age	Min: 18 years, Max: 65 years
Term of Plan	Min: 5 years, Max: 30 years
Age at Maturity	Max: 70 years
Annual Premium	Min: ₹ 2000, Max : Based on Sum Assured
Single Premium	Min: ₹ 12,000, Max : Based on Sum Assured
Sum Assured (in ₹)	Min: ₹ 3,00,000, Max : 24,99,999

Premium rates for Half-Yearly, Quarterly and Monthly modes are 51%, 26% and 8.5% of Annual Premium rates respectively

Illustration

Given below are the premiums for a Sum Assured of ₹ 15 lakhs for Kotak Term Plan

Policy Term				
Age	10 years	15 years	20 years	25 years
25	2,196	2,196	2,232	2,292
30	2,343	2,391	2,517	2,739
35	2,841	3,015	3,342	3,759
40	4,005	4,428	4,992	5,721

Premiums calculated are annual premiums excluding service tax, for a healthy individual male. The premiums are further subject to service tax and any other charges levied by the Government of India.

Terms and Conditions

1. Death Benefit

The death benefit payable would be Sum Assured less the balance of the premium (if any) payable in the year of death.

2. Grace Period

There is a grace period of 30 days from the due date for payment of premium for the yearly, half-yearly and quarterly mode. For the monthly mode there is a grace period of 15 days. In case of death during the grace period, sum assured less the premium due at the time of death is payable.

3. Lapse

If during the policy term, any premiums due are not paid within the grace period, the policy together with the rider benefits, if any, shall lapse from the date of the first unpaid premium and the insurance cover shall cease.

4. Policy Revival

A lapsed policy can be revived within two years from the date of the first unpaid premium else the contract shall be terminated. If the outstanding premiums are paid with handling charges within six months, the policy can be revived without proof of good health. Thereafter to revive the policy, proof of good health would also be required.

5. Surrender

In case of a financial emergency you may surrender the policy if you have chosen single premium payment option.

Surrender Value for Single premium payment option = $75\% \times \text{Premium Paid} \times (1 - 1 / \text{Policy Term}) \times (\text{Outstanding Policy Term} / \text{Policy Term})$. Surrender Value is not applicable on Regular Premium.

6. Free Look Period

The policyholder is offered 15 days free look period for a policy sold through all channels (except for Distance Marketing* Channel which will have 30 Days) from the date of receipt of the policy wherein the policyholder may choose to return the policy within 15 days / 30 days of receipt if s/he is not agreeable with any of the terms and conditions of the plan. Should s/he choose to return the policy, s/he shall be entitled to a refund of the premium paid after adjustment for the expenses of medical

examination, stamp duty and proportionate risk premium for the period of cover.

*Distance Marketing includes every activity of solicitation (including lead generation) and sale of insurance products through the following modes: (i) Voice mode, which includes telephone calling (ii) Short Messaging service (SMS) (iii) Electronic mode which includes e-mail, internet and interactive television (DTH) (iv) Physical mode which includes direct postal mail and newspaper & magazine inserts and (v) Solicitation through any means of communication other than in person.

7. General Exclusion

In case the life insured commits suicide within one year of the date of issue of the policy : 80% of the premiums paid shall be payable to the nominee.

In case of suicide within one year of the date of revival, when the revival is done within 6 months from date of first unpaid premium : Suicide Exclusion shall not be applicable and the Death Benefit under the product shall be payable.

However, in case of suicide within 1 year of the date of revival, when the revival is done after 6 months from the date of first unpaid premium : Higher of 80% of Premiums Paid or Surrender Value (if any) at the date of claim shall be payable.

8. Service Tax & Education Cess

Service Tax and education cess shall be levied on all applicable charges as per the prevailing tax laws and/or any other laws. In case of any statutory levies, cess, duties etc., as may be levied by the Government of India from time to time, the Company reserves its right to recover such statutory charges from the policyholder(s) either by increasing the premium and / or by reducing the benefits payable under the plan. Service Tax shall be levied over and above premium amount shown here as per applicable tax laws.

Section 41 of the Insurance Act, 1938 states:

(1) No person shall allow or offer to allow, either directly or indirectly, as an inducement to any person to take or renew or continue insurance in respect of any kind of risk relating to lives or property in India, any rebate of the whole or part of the commission payable or any rebate of the premium shown on the policy, nor shall any person taking out or renewing or continuing a policy accept any rebate, except such rebate as may be allowed in accordance with the published prospectuses or tables of the insurer:

Provided that acceptance by an insurance agent of commission in connection with a policy of life insurance taken out by himself on his own life shall not be deemed to be acceptance of a rebate of premium within the meaning of this sub section if at the time of such acceptance the insurance agent satisfies the prescribed conditions establishing that he is a bonafide insurance agent employed by the insurer.

(2) Any person making default in complying with the provisions of this section shall be punishable with fine which may extend to five hundred rupees.

Section 45 of the Insurance Act, 1938 states:

No policy of life insurance effected before the commencement of this Act shall after the expiry of two years from the date of commencement of this Act and no policy of life insurance effected after the coming into force of this Act shall, after the expiry of two years from the date on which it was effected be called in question by an insurer on the ground that statement made in the proposal or in any report of a medical officer, or referee, or friend of the insured, or in any other document leading to the issue of the policy, was inaccurate or false, unless the insurer shows that such statement was on a material matter or suppressed facts which it was material to disclose and that it was fraudulently made by the policy holder and that the policy holder knew at the time of making it that the statement was false or that it suppressed facts which it was material to disclose:

Provided that nothing in this section shall prevent the insurer from calling for proof of age at any time if he is entitled to do so, and no policy shall be deemed to be called in question merely because the terms of the policy are adjusted on subsequent proof that the age of the life insured was incorrectly stated in the proposal.

About Us

Kotak Mahindra Old Mutual Life Insurance Ltd.

www.kotak.com

Kotak Mahindra Old Mutual Life Insurance Ltd is a 74:26 joint venture between Kotak Mahindra Bank Ltd., its affiliates and Old Mutual plc. The company started operations in 2001, and strives to offer its customers outstanding value through high customer empathy, consistent and benchmarked service and a suite of products that leverage the combined prowess of protection and long term savings. The company covers over 4 million lives and is one of the fastest growing insurance companies in India.

The Kotak Mahindra Group

www.kotak.com

Established in 1985, the Kotak Mahindra group is one of India's leading financial services conglomerates. In February 2003, Kotak Mahindra Finance Ltd. (KMFL), the Group's flagship company, received a banking license from the Reserve Bank of India (RBI). With this, KMFL became the first non-banking finance company in India to become a bank - Kotak Mahindra Bank Limited.

The consolidated balance sheet of Kotak Mahindra group is over ₹1.15 lakh crore and the consolidated net worth of the Group stands at ₹15,250 crore (approx US\$ 2.8 billion) as on March 31, 2013. The Group offers a wide range of financial services that encompass every sphere of life. From commercial banking, to stock broking, mutual funds, life insurance and investment banking, the Group caters to the diverse financial needs of individuals and the corporate sector. The Group has a wide distribution network through branches and franchisees across India, and international offices in London, New York, California, Dubai, Abu Dhabi, Bahrain, Mauritius and Singapore.

Old Mutual plc

www.oldmutual.com

Old Mutual provides life assurance, asset management, banking and general insurance to more than 14 million customers in Africa, the Americas, Asia and Europe. Originating in South Africa in 1845, Old Mutual has been listed on the London and Johannesburg Stock Exchanges, among others, since 1999. In the year ended 31 December 2012, the Group reported adjusted operating profit before tax of £1.6 billion (on an IFRS basis) and had £262 billion of funds under management from core operations.



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Insurance is the subject matter of solicitation. This is a non-unit linked non-participating term plan. The product brochure gives only the salient features of the plan. Please refer the policy documents for specific details on all terms and conditions.